

**JOHN SMITH, PE**  
**PRESIDENT AND CHIEF EXECUTIVE OFFICER**

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*In 25 years of power engineering and management experience, Mr. Smith has developed an acute sense of how operating and management challenges arise — and what it takes to fix them.*

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A specialist in problem diagnosis and resolution, Mr. Smith has crafted creative but practical solutions for the operating and management problems of many troubled power facilities, saving his clients millions of dollars.

He has conducted numerous power plant retrofit and repowering projects. For one 1,800 ton per day energy plant, implementation of his recommendations led to the financing of a successful expansion. In all, he has assessed more than 50 energy plants.

Mr. Smith's unique combination of technical know-how, analytical ability, and communication skill has led to his delivering expert testimony in litigation involving waste-to-energy facilities. One notable case involved alleged lost revenues from a plant eight years in development but never built. As the result of Mr. Smith's testimony, the case was settled out of court. His testimony was also pivotal in the settlement of a matter involving the sizing and ultimate cost of another waste-to-energy facility.

As co-founder, partner, and national director of

Acme's energy management group, Mr. Smith built and managed a staff of 100 professionals engaged in feasibility studies, vendor procurements, bid evaluations, contract negotiations, technical facilitation, plant startup, and operational testing. He personally led contract negotiations with electric utilities for energy purchase agreements and with EPC contractors for construction and operation of large cogeneration facilities.

In addition, Mr. Smith has written numerous articles and is a frequent speaker on energy development and environmental issues.

Mr. Smith began his career with the Board of Power and Light of Portland, Oregon and later moved to Argus Partners. For 15 years he held positions of increasing responsibility with a national consulting engineering firm.

A 1975 graduate of Arizona State University, Mr. Smith holds a BS degree in mechanical engineering and is a registered professional engineer in eight states.